



ORANGE SPEEL

ASPE Chapter 3 Newsletter

SEPTEMBER 2019

President's Message

09/01/2019

As we start our new year I want to thank everyone who made 2018 – 2019 a successful year for our chapter. Now as we start the 2019 – 2020 year I am pleased to announce our new officers and board members. Officers are Vice President Dan Schottlander, CPE; Secretary Bryon Barker and Treasurer Asoka Sellahewa, CPE. The new Board of Directors are: Daniel Luckhardt, CPE; Danielle Leyva; James Yu; Troy Thompson and Mike Mills, who many of you will recognize as a past president of chapter 3. Committee chairs are Tom Smithson (Meetings/Speakers) and Wil Beukman, CPE (Newsletter). Immediate Past President is Ron Svarc, LCPE. As ASPE is a volunteer organization I want to thank those that are willing to volunteer and assist both the chapter and our national organization in promoting our profession. We encourage and welcome all of our member's participation.

“Professional Estimators and those in training shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.”

- Canon # 6



Our dinner meetings resume September 11th with Tim Del Monte of Centria who will discuss rainscreen systems. On October 9 our presenter will be Dan Meyer of Grow Up Green who will present on Modular Living Wall Systems. Our last presentation for 2019 will be Chuck Bundrick of Dryvit who will be presenting on their new system “NewBrick”. December we will take the month off so everyone can enjoy the holidays with family and friends. Our meetings will then resume on January 8, 2020, presentation pending. February 12, 2020 the presentation will be Progressive Design Build and Delivery Benefits by Brandon Dekker of Cannon Design.

This past summer was short and busy as the Estimator's Summit was held in Kansas City from June 19th to 22nd. In attendance and representing our chapter was Southwest Governor Larry Hendrick, CPE; our Treasurer, Asoka Sellahewa, CPE, Daniel Luckhardt, CPE and myself. Included is a summary of the Summit by Dan Luckhardt. We will also present a summary of the event at our September 11th meeting.

The Fall Northwest Southwest Regional meeting will be held in Las Vegas on October 18th and 19th details will be forthcoming. The 2020 Summit will be held in San Antonio from August 19 – 22 and the theme will be “Riding the Wave”.

I want to again thank our June dinner meeting speaker Kyle Wilson of Sideplate; who discussed their application and the advantages of their system.

I am looking forward to seeing you at our next meeting on Wednesday, September 11.

Kevin Murphy, CPE. ASPE Chapter 3 President.

In this Issue:

- Letter from the President
- Upcoming Dinner meetings
- Dinner meeting recap
- National Summit recap

The American Society of Professional Estimators

2019 Estimators' Summit – Kansas City June 19 through June 22

Highlights of ASPE's Annual Summit, by Dan Luckhardt, CPE

I have been an active member of ASPE since 1990 and I have only attended a couple of annual meetings. Having attended this year's event, I am pleased to report, this is a wonderful investment of time. I believe my expectations were met and exceeded. I only wish I could have arrived sooner and stayed an extra night. So...please excuse my Bullet formatting as I try to capture the "Why I Can't Wait to Attend next Years Event:'



"Larry Hendrick, outgoing Southwest Governor, assists in swearing in the new ASPE National Board of Directors"

The Education Component

I am extremely pleased with ASPE's decision to utilize a third party to assist in the development and organization of not only our annual summit, but in addition our regional events. I believe ASPE hit a home run in providing the attendees with some exceptional speakers. We heard from professionals from multiple software providers, Building Information Modeling (BIM), An owner's Perspective, building a Data Base, and my favorite subject 'Forecasting for Capital projects.'

James Vermeulen presentation on Saturday morning provided an impressive amount of detail in 'Construction Cost' trends. I liked the way most of the information presented included a twenty-year period, not just a look ahead. His discussion on the cost of steel included material, labor, and margins. I enjoyed the presentation on the construction work-

force, labor, and concerns of the availability of labor in saturated markets. In conclusion, my take away, was simply, we as professionals involved early in the 'cost estimating process' play an important role in project risk mitigation.

Marcene Taylor

What a pleasure it was to meet (again) Marcene Taylor and learn how instrumental her leadership has brought our organization a step closer to success. Marcene Taylor received top honors at the Awards Dinner Thursday evening, and our Southwest Regional Governor, Larry Hendrick provided an emotional re-cap of Marcene's path to Presidency. Marcene recognition was well received, I personally felt I walked away with the motivation I can do anything for our society if you simply commit to it and seek assistance from those whom are active in our community.

Bocce Ball (President's Party)

Socially, I had a lot of fun meeting people from across the continent. OK, OK, I may have embarrassed myself in a slightly competitive nature playing Bocce Ball. However, I enjoyed meeting other professionals in a social environment. The bus ride to and from the event was a chance to meet and interact with wonderful people in our profession. Bowling and Bocce Ball was a lot of fun Friday Evening.



Carri Morones CPE, and former Orange County Chapter 3 President, was Thursday's host for the first day of the 2019 Summit

Feel free to ask me questions about the '2019 ASPE Summit' at the next dinner meeting, Dan!

WHAT IS IN A NAME?

There was a time when your occupation defined your identity. A last name like Carpenter, Mason or Taylor would refer to your day job. Not so much any more, but our titles are still important to us. We carry business cards [in our wallets or in our phones] stating what we do or our designation like CPE, MBA, CPA. or job title like Project Manager, Estimator or Senior Cost Manager.

As Estimators, we find ourselves with similar professions in a grouping commonly known as Project Controls. Focusing on Cost Management [Scheduling on another day] I wish to start off with the Wikipedia definitions of 3 distinct professional dedications and compare them and their habitats. They are: 1.) Estimator. 2.) Cost Engineer. 3.) Quantity Surveyor.

A building estimator or cost estimator is an individual that quantifies the materials, labor, and equipment needed to complete a construction project. Building cost estimating can concern diverse forms of construction from residential properties to hi-rise and civil works. – per Wikipedia.

ASPE is the most common professional organization FOR eSTIMATORS in the USA and have Chapters in most States. Estimators occurs on both sides of the fence aka working for the Contractor that will build the project and the Client who want to know his exposure and manages it.

Cost engineering is "the engineering practice devoted to the management of project cost, involving such activities as estimating, cost control, cost forecasting, investment appraisal and risk analysis." "Cost Engineers budget, plan and monitor investment projects." – per Wikipedia.

AACE is the local professional body consisting mostly of Estimators and Cost Engineers:

Contractors need to know their material order quantities and the labor needed for the specific means and methods they foresee aka nails and screws approach and then a mark-up in the end.

Clients/Developers are more concerned with the finished cost aka the bottom line approach.

Board of Directors [2019/2020]:

President: Kevin Murphy CPE

Vice President: Dan Schottlander CPE

Past President: Ron Svarc LCPE

Secretary: Bryon Barker

Treasurer: Asoka Sellahewa CPE

Directors: Danielle Leyva CPE ;

Daniel Luckhardt CPE;

James Yu;

Troy Thompson

Committees: Tom Smithson (Meetings)

Wil Beukman CPE (Newsletter)

A quantity surveyor (QS) is a construction industry professional with expert knowledge on construction costs and contracts. They are not to be confused with land surveyors or building surveyors.

RICS is the most common professional body across the world. It is home for a wide variety of professions:

Estimating is one of the functions of a QS but there are several other functions like procurement documentation, monthly payments Close outs etc.

Bachelor degree in QS is typical 4 years undergraduate and would be found in Canada, the United Kingdom, Australia, South Africa etc.

Quantifying and pricing is the building blocks for all these different disciplines and the fundamentals are the same. Traditionally Professional Bodies were statutory organizations governed under specific laws. Those have become redundant in many aspects with the developing of the Global Village where work is often done cross border.

Choose your title carefully, be proud of your profession and defend it with your ethics.

Article by Wil Beukman CPE, MRICS, LEED AP



AMERICAN SOCIETY
OF PROFESSIONAL
ESTIMATORS

Save the date ...

2020 ASPE Estimators' Summit

Riding the Wave

August 19 - August 22

The Westin Riverwalk - San Antonio

420 West Market Street, San Antonio * 210-224-6500

Home of the Alamo

\$ 925 - Pre-Registration through 11/30/2019

PDU's Awarded: 16

\$ 975 - Early Registration through 03/31/2020

\$1,100 - Regular Registration through 07/14/2020

Guest Ticket: \$125

\$1,325 - Late Registration through 08/02/2020

Register @ <https://www.ASPEnational.org/mpage/2020Summit>

Upcoming Programs in 2019:

September 11: **“Metal Wall Systems: Rainscreen Panels”** by Tim Del Monte of Centria

October 9: **“Modular Living Wall Systems ”** by Tim Dan Meyer of Grow up Green

October 18/19: **Northwest/Southwest Fall Regional Meeting in Las Vegas**

November 11: **“NEWBRICK”** by Chuck Bundrick of Dryvit